

# Southeast Service Center



Jan 3<sup>rd</sup>, 2006

UTIPS, Program Coordinator  
Southeast Educational Service Center  
685 E. 200 St.  
Price, UT 84501

Dear Superintendent:

Thank you for your interest in UTIPS and the UTIPS scanner solution for fast, accurate data collection. Although it is **not** necessary to have scanners to use UTIPS online, we are providing the following information to school districts who **may** wish to do formative assessments with their students via scanners. We remind you that it is **not necessary** to purchase any hardware to use UTIPS online. UTIPS remains an open source, online assessment engine that is FREE. (<http://www.utips.org>)

However, as more and more students use the UTIPS system, some schools are experiencing a shortage of computer labs / time. This scanner solution merely provides an alternative method for teachers to use the UTIPS online assessment.

In order to use the UTIPS scanner option, a teachers must still create their tests in their account online at UTIPS. They then print a version of that same test which is given to the student along with one of three (3) different Scantron "bubble sheet" answer documents. After the assessment is completed, these forms are feed through a Scantron Wizard 1212 scanner and the results are submitted to the *Teacher's personal UTIPS accounts as though the assessment had been taken in the computer lab.*

Wizard 1212 scanners must be ordered from Scantron directly, (\$750.00) but the answer sheets can be acquired by either of two different methodologies:

- Districts can order UTIPS – 80 item custom forms on a semi-annual basis from SESC who will make a bulk order, then distribute the forms at TCC meetings and bill districts directly. (3.8 - 1.5 ¢ per sheet depending on the volume of that order)
- Districts can order directly from Scantron. Pricing for the UTIPS – 80 custom forms is included on the final page of this letter.

Although SESC has no interest in promoting a particular vendor's merchandise, Scantron remains the only vendor to provide the necessary "API calls" to allow their hardware to talk to UTIPS. IF other vendors should provide API calls for their products in the future, it may be possible to program UTIPS to include these also.

## **Ordering Instructions:**

All schools and districts should direct their scanner requests directly to our Utah Sales Representative.

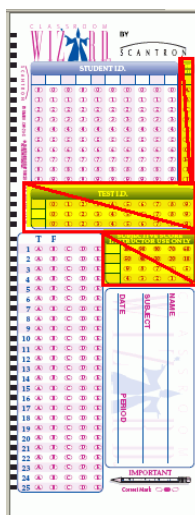
**Moises Llamas, Sales Specialist**  
**Scantron Corporation**  
**(800) 722-6876; Ext. 7675**  
**(949) 639-7718 Fax**  
**[moises\\_llamas@scantron.com](mailto:moises_llamas@scantron.com)**

Procurement may be made with a school district purchase order or credit card account.

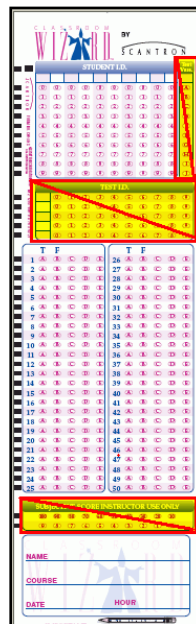
Best Regards,

UTIPS development Team  
Phone: (800) 789-1173 ext. "Tech Tom"  
Fax: (435) 637-1178  
[info@utips.org](mailto:info@utips.org)

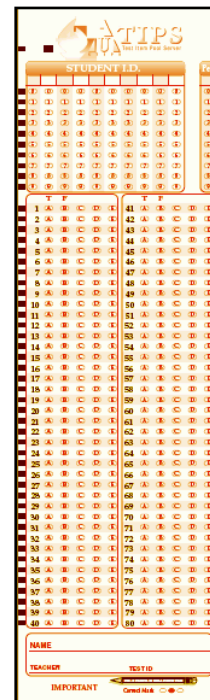
# Pricing Information



**CW-25-S Wizard 1212**  
(25 items)



**CW-50-S Wizard 1212**  
(50 items)



**UTIPS-80 Custom Form**  
**(F-19732-CSD-L)**

Hardware		Volume Pricing		
		Qty	Unit Cost	
Scanner				
Scantron 1212 <ul style="list-style-type: none"><li>Manual feed</li><li>Simplex</li><li>COM interface</li></ul>		1 - 99 100 - 199 200 - 299 300 - 399 400 +	845.00 800.00 745.00 700.00 645.00	
Shipping and Handling fee (per unit)			10.00	
Hardware Subtotal			\$755.00	
Description		Qty	Unit Cost	Extended Cost
UTIPS-80 Forms Purchase Pricing*				
Single Sided Graphic Set Up – 11 x 3.25 / 2 Color / Single Sided		1	300.00	\$300.00
5M Printing Option		5,000	11.49 ¢ per	\$574.50
10M Printing Option		10,000	7.07 ¢ per	\$707.00
30M Printing Option		30,000	3.82 ¢ per	\$1,144.50
50M Printing Option		50,000	2.77 ¢ per	\$1,384.00
80M Printing Option		80,000	2.15 ¢ per	\$1,722.40
100M Printing Option		100,000	1.95 ¢ per	\$1,948.00
200M Printing Option – SESC semi-annual bulk order		200,000	1.39 ¢ per	\$2,772.00
300M Printing Option		300,000	1.25 ¢ per	\$3,759.00
500M Printing Option		500,000	1.15 ¢ per	\$5,730.00
Description		Qty	Unit Cost	
UTIPS-80 Stock Forms Pricing				
11 x 3.25 / 2 Color / Single Sided / 500 per package		3.6 ¢ per	\$18.00 per package of 500 sheets	
*Please note: All forms pricing is expressed as per thousand forms ( /m ), and final invoice will reflect exact amount shipped which may be plus or minus 10% per trade practice. Average delivery time after receipt of order is 20 working days.				